University of Florida  
College of Public Health & Health Professions Syllabus  
HSA 6115: Introduction to Management of Healthcare Services Organizations  
SPRING 2018 (3 Credits)  
Delivery Format: Online  
UF e-Learning: http://elearning.ufl.edu/

Instructor Name: Ara Jo, PhD  
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Office Hours: By Appointment

Teaching Assistant: Samantha Larson, MPH  
Room Number: HPNP 3121  
Email Address: samantha.larson@ufl.edu  
Office Hours: By Appointment

Preferred Communication: Direct email.  
Email Policy: Response within 24 hours to emails received on weekdays (M-F) and 48 hours to emails received over the weekend. Outlook email is a safer means of communication than the email function within Canvas.

Prerequisites  
None.

PURPOSE AND OUTCOME

Course Overview  
This course is an introduction to the management of Healthcare Services Organizations (HSOs). As an introductory course, many of the broad concepts and skills of management will be covered. Students will learn the application of these techniques to HSOs. In addition, students will begin to understand the variability of management styles and personalities and begin to develop their own style.

Course Objectives and/or Goals  
Upon completion of the course, students are expected to be able to,  
1. Understand the key principles of management.  
2. Discuss the current healthcare environment in which health services organizations operate.  
3. Clarify distinctions between leadership and management.  
4. Accept the value of the application of Emotional Intelligence principles to professional success.  
5. Break down and describe the interrelationships between the fundamental departments of health services organizations and their contribution to organizational mission
**Instructional Methods**
Readings, lectures, and case studies are the primary learning tools. The benefits that you receive from this course are directly related to your class preparation and participation---in other words, to the effort that you put into the course.

**Competencies**
This course is designed to provide fundamental knowledge of management of diverse health services organizations.

<table>
<thead>
<tr>
<th>Tasks</th>
<th>MHA Competencies</th>
<th>MPH competencies</th>
</tr>
</thead>
<tbody>
<tr>
<td>Exams, lectures</td>
<td>Assess multiple dimensions of financial performance to measure and improve the financial viability of provider organizations</td>
<td>6. Discuss the means by which structural bias, social inequities and racism undermine health and create challenges to achieving health equity at organizational, community and societal levels</td>
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<td>Interpret, monitor and comply with laws and regulations that protect health practitioners, organizations and the public</td>
<td>10. Explain basic principles and tools of budget and resource management</td>
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<tr>
<td>9 Case studies</td>
<td>Analyze, synthesize, and act on key trends, activities, and government policies in the health care environment</td>
<td>4. Interpret results of data analysis for public health research, policy or practice</td>
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<td></td>
<td>Apply effective and appropriate oral and written communication vehicles</td>
<td>12. Discuss multiple dimensions of the policy-making process, including the roles of ethics and evidence</td>
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<td>Articulate the criteria to assemble a team with balanced capabilities and utilization of effective group processes to hold team members accountable individually and collectively for results</td>
<td>16. Apply principles of leadership, governance and management, which include creating a vision, empowering others, fostering collaboration and guiding decision making</td>
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<tr>
<td></td>
<td>Interpret, monitor and comply with laws and regulations that protect health practitioners, organizations and the public</td>
<td>18. Select communication strategies for different audiences and sectors</td>
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<td></td>
<td></td>
<td>19. Communicate audience-appropriate public health content, both in writing and through oral presentation</td>
</tr>
<tr>
<td>Topic Briefs</td>
<td>Analyze, synthesize, and act on key trends, activities, and government policies in the health care environment</td>
<td>4. Interpret results of data analysis for public health research, policy or practice</td>
</tr>
<tr>
<td></td>
<td>Apply effective and appropriate oral and written communication vehicles</td>
<td>19. Communicate audience-appropriate public health content, both in writing and through oral presentation</td>
</tr>
<tr>
<td>Self-Management</td>
<td>Demonstrate sensitivity to cultural, ethnic, and social characteristics in the design and delivery of programs and services</td>
<td>19. Communicate audience-appropriate public health content, both in writing and through oral presentation</td>
</tr>
<tr>
<td></td>
<td>Apply effective and appropriate oral and written communication vehicles</td>
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# DESCRIPTION OF COURSE CONTENT

## Course Schedule  
**Textbook Cases in Health Services Management**

<table>
<thead>
<tr>
<th>Week</th>
<th>Topic(s)</th>
<th>Text Chapter</th>
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</thead>
</table>
| 1    | **Introduction and Course Overview**  
- Team Selection- Google sheets posting on Announcement | - |
| 2    | **Communication in HSOs** | |
| 3    | **Types and Structures**  
Topic Briefs: Accountable Care Organizations (ACOs)  
Case Study 1: Autumn Park | Ch.25 |
| 4    | **The Practice of Management in HSOs and Leadership**  
Topic Briefs: A role of HSOs managers & Professionalism  
Case Study 2: Pediatric Dental Care Center | Ch. 18 |
| 5    | **Controlling and Allocating Resources**  
Topic Briefs: Shared Decision Making  
Case Study 3: Service Area Management | Ch. 10 |
| 6    | **Healthcare Technology Management**  
Topic Briefs: Health Technology Assessment (HTA)  
Case Study 4: Radical Innovation on the Idaho Frontier  
**1st Peer evaluation due: March 1 (5pm)** | Ch. 19 |
| 7    | **Mid-Term: Feb 11 (Mon) 12:00am –Feb 17 (Sun) 11:59pm** | - |
| 8    | **The Quality Imperative (CQI)**  
Topic Briefs: MACRA  
Case Study 5: Carilion Clinic | Ch. 1 |
| 9    | No Class (Spring Break) | |
| 10   | **Strategizing**  
Topic Briefs: CVS and Aetna merger  
Case Study 6: Bad Image Radiology Department | Ch. 13 |
| 11   | **Marketing**  
Topic Briefs: Medicare/Medicaid Anti-Kickback Statute and Federal Stark Laws  
Case Study 7: Western Health Care System | Ch.11 |
| 12   | **Problem Solving and Decision Making**  
Topic Briefs: Patient-Centered Medical Homes(PCMH)  
Case Study 8: District Hospital: A Lesson in Governance | Ch. 15 |
<table>
<thead>
<tr>
<th>Week</th>
<th>Topic(s)</th>
<th>Text Chapter</th>
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<tbody>
<tr>
<td>13</td>
<td><strong>Ethical and Legal Environment</strong>&lt;br&gt;Topic Briefs: HIPAA, Confidentiality and Security in Health Organizations&lt;br&gt;Case Study 9: Pineridge Quality Alliance</td>
<td>Ch.4</td>
</tr>
<tr>
<td>14</td>
<td>Case study 10: Ethics Incidents&lt;br&gt;&lt;br&gt;<em>2nd Peer evaluation Due: April 12 (Friday) 5pm</em></td>
<td>Ch.29</td>
</tr>
<tr>
<td>15</td>
<td><strong>Final Exam: April 15 (Mon) 12am – April 21 (Sun) 11:59pm</strong></td>
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**Deadlines**

<table>
<thead>
<tr>
<th>Week</th>
<th>Due date</th>
<th>Group number</th>
<th>Submission</th>
</tr>
</thead>
<tbody>
<tr>
<td>3</td>
<td>Jan 27</td>
<td>G1&lt;br&gt;G2&lt;br&gt;Everyone</td>
<td>Case study #1&lt;br&gt;Topic Briefs: ACOs&lt;br&gt;Self-Management</td>
</tr>
<tr>
<td>4</td>
<td>Feb 3</td>
<td>G3&lt;br&gt;G4&lt;br&gt;Everyone</td>
<td>Case study #2&lt;br&gt;Topic Briefs: Professionalism&lt;br&gt;Self-Management</td>
</tr>
<tr>
<td>5</td>
<td>Feb 10</td>
<td>G5&lt;br&gt;G6&lt;br&gt;Everyone</td>
<td>Case study #3&lt;br&gt;Topic Briefs: Shared Decision Making&lt;br&gt;Self-Management</td>
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<tr>
<td>6</td>
<td>Mid-term</td>
<td></td>
<td></td>
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<tr>
<td>7</td>
<td>Feb 24</td>
<td>G7&lt;br&gt;G8&lt;br&gt;Everyone</td>
<td>Case study #4&lt;br&gt;Topic Briefs: Health Technology Assessment&lt;br&gt;Self-Management</td>
</tr>
<tr>
<td>8</td>
<td>Mar 3</td>
<td>G9&lt;br&gt;G1&lt;br&gt;Everyone</td>
<td>Case study #5&lt;br&gt;Topic Briefs: Professionalism&lt;br&gt;Self-Management</td>
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<tr>
<td>9</td>
<td>Mar 10</td>
<td></td>
<td>Spring Break</td>
</tr>
<tr>
<td>10</td>
<td>Mar 17</td>
<td>G2&lt;br&gt;G3&lt;br&gt;Everyone</td>
<td>Case study #6&lt;br&gt;Topic Briefs: Professionalism&lt;br&gt;Self-Management</td>
</tr>
<tr>
<td>11</td>
<td>Mar 24</td>
<td>G4&lt;br&gt;G5&lt;br&gt;Everyone</td>
<td>Case study #7&lt;br&gt;Topic Briefs: Professionalism&lt;br&gt;Self-Management</td>
</tr>
<tr>
<td>12</td>
<td>March 31</td>
<td>G6&lt;br&gt;G7&lt;br&gt;Everyone</td>
<td>Case study #8&lt;br&gt;Topic Briefs: Professionalism&lt;br&gt;Self-Management</td>
</tr>
<tr>
<td>13</td>
<td>April 7</td>
<td>G8&lt;br&gt;G9&lt;br&gt;Everyone</td>
<td>Case study #9&lt;br&gt;Topic Briefs: Professionalism&lt;br&gt;Self-Management</td>
</tr>
<tr>
<td>14</td>
<td>April 14</td>
<td>All groups&lt;br&gt;Everyone</td>
<td>Case study #10&lt;br&gt;Self-Management</td>
</tr>
<tr>
<td>15</td>
<td>Final exam</td>
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**Course Materials**

ACADEMIC REQUIREMENTS AND GRADING

Exam
This course has two exams: mid-term and final. Exam dates are given on the course schedule. Exams covers the course materials including lectures and topic briefs. The final exam is not cumulative. Both exams will comprise with multiple choices, true/false, short answers and essays.

Assignments: Late submission will be penalized with 1 point deduction

1. Self-Management (10pts)
   The self-management exercises are chances to think about your professional development type tips and actions. The intention is that the student will have a professional development type portfolio to draw upon as they evaluate job opportunities.
   a. Format of submitted documents
      i. Will be informal and often without structure.
      ii. Should be up to 1-page in length, single/double spaced, 1-inch margins and 12-point Arial font.
   b. Rubric
      i. 10 pts: Address your points clearly and put efforts to respond to the topics
      ii. Submit the document via Canvas by every Sunday 11:59pm

2. Team Case Study Presentation (25 pts)
   There will be 10 cases that are assigned throughout the semester. Every team will have the opportunity to present TWO cases (One assigned case study in management and one assigned case study in ethics) and discuss with other groups. Other teams that are not presenting will prepare at least 2 discussion questions relevant to the presentation.

Format
a) Presentation should be delivered via voiceover powerpoint slides (audio should be included) for 15 minutes.

b) Presentation should include, 1) brief summary of a case and 2) answer the questions given in the end of the case

   c) Submit powerpoint slides to the discussion board by Sunday 11:59pm of the week of presentation.

Rubric: Presentation (12.5pts*2 presentations)

   a) Summary (5 pts): Summarize the case clearly

   b) Response/Solutions (7.5 pts): Respond to discussion questions given in the case study and propose tentative alternative and feasible solutions with robust rationale.

3. **Topic Briefs (15pts)**

Groups will be given a specific topic each week. The topics should be relevant to recent trends of health care and the management of healthcare services organizations. The objective of this exercise is to understand important healthcare topics and think the topics critically.

You are asked to respond as follows

   a) Background/Summary (5pts): Inform the reader of the topic with the relevant information. Clarify the importance of this topic particularly to the readers.

   b) Impact (7pts): What is the potential impact of this topic to the reader and the health care organizations?

   c) Conclusion/Recommendations (2pts): Conclude your viewpoint with alternative strategies or suggestions.

   d) Format (1pt): should follow the below format

   e) Extra page will be penalized with 0.5 point deduction.

Format

1) Should be up to 2 pages word file or pdf file in length (excluding tables/figures/references), single/double spaced, 1-inch margins and 12-point Arial font.

2) In-text citations and references should be formatted using AMA style (https://www.lib.jmu.edu/citation/amaguide.pdf). See an article on JAMA as a reference.

3) Submit a paper to the “topic brief” discussion board by Sunday 11:59pm of the week of presentation.

4. **Peer Assessment (10pts)**

There will be two assessments of peer group performance. Both will be included in your final grade. If you don’t submit a peer assessment, it will be counted as zero. The template is posting on Canvas.
Grading
Final grades will reflect your performance in these areas:

<table>
<thead>
<tr>
<th>Requirement</th>
<th>Number of Points</th>
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<tbody>
<tr>
<td>Exams</td>
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<tr>
<td>Mid-term</td>
<td>20</td>
</tr>
<tr>
<td>Final</td>
<td>20</td>
</tr>
<tr>
<td>Assignments</td>
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<tr>
<td>Self-Management</td>
<td>10</td>
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<tr>
<td>Team Case Study Presentation</td>
<td>25</td>
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<tr>
<td>Topic Briefs</td>
<td>15</td>
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<tr>
<td>Peer Assessment</td>
<td>10</td>
</tr>
<tr>
<td>Extra point</td>
<td></td>
</tr>
<tr>
<td>Google sheet for group assignment</td>
<td>1</td>
</tr>
<tr>
<td>Total points</td>
<td>100</td>
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Extra point

For group assignment, a brief survey will be offered. The google sheet link will be posting on the announcement. When you go in and fill out the form, extra 1 point will be given.

Here are the approximate point score to letter grade translations:

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</thead>
<tbody>
<tr>
<td>Letter Grade</td>
<td>A</td>
<td>A-</td>
<td>B+</td>
<td>B</td>
<td>B-</td>
<td>C+</td>
<td>C</td>
<td>C-</td>
<td>D+</td>
<td>D</td>
<td>D-</td>
<td>E</td>
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</table>

- There will be no rounding up for grade increments, for example a 92.99 is an A-
- Please be aware that a C- is not an acceptable grade for graduate students. The GPA for graduate students must be 3.0. in all 5000 level courses and above to graduate. A grade of C counts toward a graduate degree only if a sufficient number of credits in courses numbered 5000 or higher have been earned with a B+ or higher. In addition, the Bachelor of Health Science Program does not use C-grades.

For greater detail on the meaning of letter grades and university policies related to them, see the Registrar’s Grade Policy regulations at:

http://catalog.ufl.edu/ugrad/current/regulations/info/grades.aspx

Finally, note that the assignment of letter grades will be influenced by the overall performance of the class. In other works, a rising tide lifts all boats.

Exam Policy

Policy Related to Make up Exams or Other Work
Any requests for make-ups due to technical issues MUST be accompanied by the ticket number received from LSS when the problem was reported to them. The ticket number will document the time and date of the problem. You MUST e-mail me within 24 hours of the technical difficulty if you wish to request a make-up.

Policy Related to Required Class Attendance

Please note all faculty are bound by the UF policy for excused absences. Excused absences must be consistent with university policies in the Graduate Catalog (http://gradcatalog.ufl.edu/content.php?catoid=10&navoid=2020#attendance) and require appropriate documentation. Additional information can be found here: https://catalog.ufl.edu/ugrad/current/regulations/info/attendance.aspx

Policy Related to Guests Attending Class:

Only registered students are permitted to attend class. However, we recognize that students who are caretakers may face occasional unexpected challenges creating attendance barriers. Therefore, by exception, a department chair or his or her designee (e.g., instructors) may grant a student permission to bring a guest(s) for a total of two class sessions per semester. This is two sessions total across all courses. No further extensions will be granted. Please note that guests are not permitted to attend either cadaver or wet labs. Students are responsible for course material regardless of attendance. For additional information, please review the Classroom Guests of Students policy in its entirety. Link to full policy: http://facstaff.phhp.ufl.edu/services/resourceguide/getstarted.htm

STUDENT EXPECTATIONS, ROLES, AND OPPORTUNITIES FOR INPUT

Expectations Regarding Course Behavior

Students are expected to be prepared and ready to participate in class discussions. Professional behavior is expected at all times. Utilization of electronic devices, particularly a cell phone, should be limited and only for support of learning environment.

Communication Guideline

Students will be expected to communicate via official UF email.

Academic Integrity

Students are expected to act in accordance with the University of Florida policy on academic integrity. As a student at the University of Florida, you have committed yourself to uphold the Honor Code, which includes the following pledge:

“We, the members of the University of Florida community, pledge to hold ourselves and our peers to the highest standards of honesty and integrity.”

You are expected to exhibit behavior consistent with this commitment to the UF academic community, and on all work submitted for credit at the University of Florida, the following pledge is either required or implied:

“On my honor, I have neither given nor received unauthorized aid in doing this assignment.”

It is your individual responsibility to know and comply with all university policies and procedures regarding academic integrity and the Student Honor Code. Violations of the Honor Code at the University of Florida will not be tolerated. Violations will be reported to the Dean of Students Office for consideration of disciplinary action. For additional information regarding Academic Integrity, please see Student Conduct and Honor Code or the Graduate Student Website for additional details:

https://www.dso.ufl.edu/sccr/process/student-conduct-honor-code/
http://gradschool.ufl.edu/students/introduction.html
Please remember cheating, lying, misrepresentation, or plagiarism in any form is unacceptable and inexcusable behavior.

Online Faculty Course Evaluation Process

Students are expected to provide feedback on the quality of instruction in this course by completing online evaluations at https://evaluations.ufl.edu so make sure you include a statement regarding the value and expectation for student participation in course evaluations. We suggest you include a comment regarding how you will use the evaluations (e.g. to make specific improvements to the course and teaching style, assignments, etc.). It is also important to make some statement regarding the direct influence they have on faculty tenure and promotion, so your input is valuable. Evaluations are typically open during the last two or three weeks of the semester, but students will be given specific times when they are open. Summary results of these assessments are available to students at https://evaluations.ufl.edu/results/

SUPPORT SERVICES

Accommodations for Students with Disabilities
If you require classroom accommodation because of a disability, you must register with the Dean of Students Office http://www.dso.ufl.edu within the first week of class. The Dean of Students Office will provide documentation to you, which you then give to the instructor when requesting accommodation. The College is committed to providing reasonable accommodations to assist students in their coursework.

Counseling and Student Health
Students sometimes experience stress from academic expectations and/or personal and interpersonal issues that may interfere with their academic performance. If you find yourself facing issues that have the potential to or are already negatively affecting your coursework, you are encouraged to talk with an instructor and/or seek help through University resources available to you.

The Counseling and Wellness Center 352-392-1575 offers a variety of support services such as psychological assessment and intervention and assistance for math and test anxiety. Visit their web site for more information: http://www.counseling.ufl.edu. On line and in person assistance is available.

You Matter We Care website: http://www.umatter.ufl.edu/. If you are feeling overwhelmed or stressed, you can reach out for help through the You Matter We Care website, which is staffed by Dean of Students and Counseling Center personnel.

The Student Health Care Center at Shands is a satellite clinic of the main Student Health Care Center located on Fletcher Drive on campus. Student Health at Shands offers a variety of clinical services. The clinic is located on the second floor of the Dental Tower in the Health Science Center. For more information, contact the clinic at 392-0627 or check out the web site at: https://shcc.ufl.edu/

Crisis intervention is always available 24/7 from the Alachua County Crisis Center:
(352) 264-6789 or
http://www.alachuacounty.us/DEPTS/CSS/CRISISCENTER/Pages/CrisisCenter.aspx

BUT – Do not wait until you reach a crisis to come in and talk with us. We have helped many students through stressful situations impacting their academic performance. You are not alone so do not be afraid to ask for
assistance.